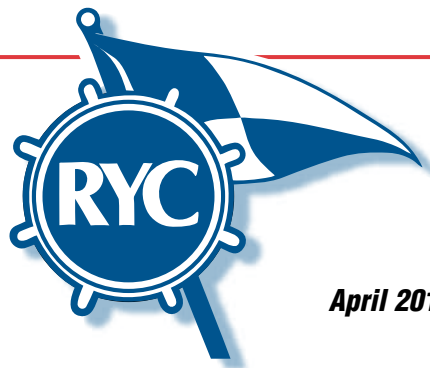


# REEF POINT

*"For the encouragement and promotion of yachting  
and the creation of a spirit of good fellowship..."*  
(RYC Constitution, Article II)



April 2011

Racine Yacht Club

Racine, Wisconsin

## Commodore's Report

This past weekend seems to be the first weekend in months where there wasn't some big activity at the Club. That's my way of saying it's nice to have a break. There have been opportunities to work at the Club, and if you have noticed, most of the topside work on the west pier has been completed. Most unexpectedly, people seem to like working with Dick Salisbury. Dick has assembled his usual group of the Retired Mafia, and managed to gather not a small group of followers in the process. We have seen a consistent crowd of fifteen or eighteen members on his projects. The day starts with serious discussion over kringle and coffee, proceeds with about three or four hours of work followed by a group lunch. From a personal standpoint, it's something I like to be a part of. I like the group lunch thing. I enjoy the fellowship, and the whole process underscores the meaning of membership. It's fun.

That leads me to the topic of "social capital." I have been reading a book by Robert Putnam entitled *Bowling Alone*. Those of you who attended our GMM in January will remember the presentation by Nick Hayes, author of *Saving Sailing*. Well the two books really cover the same topic, social interactions, affiliation, and joining. Putnam evaluates the forces in society that have put pressure on organizations and activities in their struggle to survive. We need not look very far to see clubs and associations that thrived in the 60's, yet to pass by the wayside in the new millennium. He chose the concept of 'social capital' to describe the necessary attribute those organizations that can "hold their own" as people become ever more busy or distracted. It is inherent in the term that social capital is similar to the thing we familiarly call capital, money. To build social capital, we have to make an investment in the Club, but more importantly, we make an investment in each other. So, when we have a pier project, St. Patrick's Day dinner, Soup on Sunday, we can see each of those activities produce some tangible product or outcome. The real money in the bank happens when we can get a group of members together working together. That's a deposit in the social capital account of the Racine Yacht Club.



*Jim Rooney and Gary Knop join the revelers at the St Patrick's Day dinner on March 12.*

I enjoyed the St. Patrick's Day dinner and would like to thank Jim Rooney and his crew. We had great food but I think the part I like the best is sitting with people I have met, but are not particularly well known to me. It's always easier to sit with "friends" but on St. Pat's and Valentine's Day, Mary and I dallied and we wound up sitting wherever we could. That's not everybody's preference; I'm just saying that I enjoyed it.

A shout out (that's the modern day equivalent of the compliment) goes to Nikki Fisher, joined by Paul Tobias, Judy Cook, and Greg Henning for launching the new improved email blasts. That crew has turned out a product that looks great and is formatted to provide you, the MEMBER, with everything you need to know on the happenings at the Racine Yacht Club. Kim Shortess is the miller of the grist that pops in your Inbox on Wednesdays & Fridays. In addition Kim produces the captivating prose on the bathroom walls (just the stuff in the frames!). The project is successful and of professional quality. I hope you agree.

By the time you are reading this, members of your board will be attending the first US Sailing Yacht Club Summit. Not to bore you with the details, this is a two day event that concentrates on

*Continued on page 3*

## **RYC News in Brief**

*From the March Board meeting minutes:*

**Treasurer's Report:** Commodore Manning led a discussion on the financial report in Treasurer Randall's absence.

Discussion followed on the percentage of sales figure, which adjusts monthly based on number of events and meals served at the Club, particularly private parties and breakfasts which lower that number.

**Commodore Charlie Manning** reported on his attendance at the Just Add Kids expo, along with the youth program instructors. Attendance was light, but they did collect nine inquiries into the Club's programs.

Manning reported the Sea Scouts are working on the pier pedestal refurbishing.

**Office Manager Kim Shortess** announced a special promotion from Sam's Club for RYC members on April 16th. RYC members receive a \$25 gift card if they sign up for a Sam's card on that date.

Shortess presented the Bird Management contract for this year. The cost for the egg depredation is \$900 and the cost for flight control is \$625. After discussion and motion, the Board recommended she proceed with the contract for the egg depredation.

Shortess announced the HOOK Quilt is ready for raffle. The Board advised her to obtain the necessary permits to hold raffles in Wisconsin. There are four quilts, one of which will be donated to the Club for display. The other large quilt will be offered in a raffle between Opening Day and the HOOK Party. The quilt has been appraised at \$1,200.

Shortess read a request to advertise in a brochure in Lake Forest, IL. The Board advised her to decline.

Shortess reported several inquiries and dinner reservations have been received as a result of mailing invitation to members at Meadowbrook Country Club. In response to a question on follow-up, Pam Jobson offered to obtain a new guest book for the front hallway.

Shortess advised the Board that the first

email blast using Constant Contact was planned for March 16th. A sample of the format was distributed. The goal is to prepare one eblast per week on Wednesday.

Shortess reported Gary Alvarado is working with her on the new directory, which will include member pictures.

**Vice Commodore Gregg Henning** reported he has recruited a history committee to organize and archive items of historical importance to the Club. Once digitized, items will be available on the web site.

Henning led a discussion on Club viability, based on his experiences and observations at the Waukegan Yacht Club. Race Director Bob Sample also commented. Henning identified the following problem issues at many clubs that affect viability:

- Number of employees
- Friendliness of members, employees
- Special assessments
- Lack of a pier system

Henning announced he will be working with the House Director on renewal of the catering contract.

**Membership Secretary Pam Jobson** presented the membership status changes: *New member, active:* Raymond and Nancy Olson

*Active to Resigned:* David Mitchell

*Senior to resigned:* John Francis

*Resignation reversal:* Mike & Susan McShane

All status changes were approved.

Jobson reported three prospects attended the latest membership Thursday meeting.

Jobson announced her committee has decided not to recommend any membership status changes at this time. Instead, they will promote the Active-Under 30 classification to target members that qualify.

Jobson led a discussion on whether or not the Club should join the Racine Area Manufacturers and Commerce (RAMAC). Cost is \$240 per year, but the Club rules would still require an RYC member to

## **Meetings/Club Hours**

**See this month's calendar on page 4 for additional coming events.**

### **April**

7	7:00pm	New Member Meeting
14	7:00pm	Board Meeting
21	7:30pm	General Membership Meeting

### **May**

5	7:00pm	New Member Meeting
12	7:00pm	Board Meeting
19	7:30pm	General Membership Meeting

### **WINTER CLUB HOURS**

Monday, Tuesday – Closed  
Weds, Fri, Sat – 11:00 to 9:00\*  
Thurs – 4:00 to 9:00\*  
Sun – 8:00 to 7:00\*

### **SPRING CLUB HOURS eff. 5/1**

Monday CLOSED  
Tuesday 4PM  
Wednesday 11AM  
Thursday 4PM  
Friday 11AM  
Saturday 8 AM  
Sunday 8AM

\*Closing times are determined at the bartender's discretion.

### **GALLEY HOURS**

WED & FRI Lunch ..... 11:00-2:00  
FRIDAY Dinner ..... 5:00-9:00  
SATURDAY Lunch..... 11:00-2:00  
SUNDAY Breakfast ..... 8:00-12:00  
SUNDAY Lunch ..... 12:00-2:00

### **OFFICE HOURS 8 AM until 2 PM**

sponsor any event that RAMAC would want to hold at the Club. Cook recommended reminding members that the Club is a good place for business meetings, breakfasts, lunches or training sessions. An ad will be drafted for inclusion in the *Reef Point*.

Jobson announced the Open House plans are on schedule. She wants it to be a family-oriented event and solicits input from the membership on what activities should be included.

**House Director Jared Shortess** will be working on the caterer contract.

*Continued on page 3*

**Visit RYC's Website at [www.racineyachtclub.org](http://www.racineyachtclub.org)**

*for the most up-to-date information, events and race results.*

## Commodore's Report, cont'd



These two adorable lads bear a strange resemblance to two of our members, Steve Paulson and Dan Mott.

## News in Brief, cont'd

**Pier Director Dick Salisbury** announced a series of work party dates for working on the pier system. Volunteers are needed. The schedule is included in an eblast as well as on the Facebook page.

Salisbury has seven slips available for the upcoming season.

Salisbury presented the cruising plans for the season on behalf of the Cruising Fleet. That schedule has been published. A separate cruise director is in charge of each trip.

**Yard Director Greg Schneberger** identified the need for repairs on the north fence once the weather permits. He will be replacing umbrellas on the patio. Schneberger led a discussion about installing an awning on the patio to the east of the main door.

Schneberger also plans to remove one of the dinghy racks on the east pier and install a picnic table.

**Entertainment Director Kurt Lasson** indicated that at the time of the meeting there were 90 reservations for the St. Patrick's Day Party. A limit had been set at 150. The next event is Easter Breakfast with the Bunny on April 24th.

**Race Director Bob Sample** reminded the Board of the US Sailing Race Management seminar April 2nd. He is mailing information about this seminar to members of local yacht Clubs and LMSRF.

the challenges of YC membership participation and growth. There are a great number of break-out sessions focusing on a variety of topics, so we are rolling there with Shortess, Cook, Stanley, Erdmann and yours truly. We will be joined by 150 other yacht clubs and we will surely hear some success stories. I'm excited about the possibility of creating opportunities for our Club. There are plenty of organizations that have faltered in their second hundred years just because past performance is not a predictor of future results.

Another opportunity to learn something is coming up on April 2nd with a USSailing Race Management Seminar. I'm proud that we have half a dozen attendees from the Racine Yacht Club. It shows real commitment that our RC wants to deliver the best possible program.

Don't forget Easter Sunday buffet at the Club. There's some thing with a large bunny and hard boiled eggs. I don't understand the relationship but I do understand the buffet is pretty good. Enjoy!

I'm glad that March is over. There's always a glimmer of hope in March, a teaser day in the 60's followed by horizontal snow. In April, we launch. This year the Club launch date is the 30th and it's a cheery site to come down to the Club after work and see people working on their boats. or just as often, clustered in a group and investing their social capital.

See ya' in the boat yard.

– Charlie Manning, Commodore

## In Memoriam

Member **Richard Simon** recently passed away. The memorial flag was flown half mast at the Club. **Laurie Hennig** and **Joanne Elsmo's father** recently passed away. RYC extends its sympathies to both families during this difficult time.

## Entertainment Corner

It's April and there's lake effect snow? Had a GREAT PARTY for St. Pat's Day thanks to Ricky O'Hennig and his cast of characters. A most excellent feast and festive time. This month we have The Easter Brunch coming up and maybe some other quick surprises. So keep your eyes on the weekly eblast!

– Kurt Lasson

## REPORTS OF COMMITTEES

**Power Squadron:** Change of Watch was Sunday, March 13th. New classes are coming up.

**HOOK:** UK Sailmakers will make the award flags for the HOOK Race.

**Adult Sail:** Ten students had signed up at the time of the meeting. The offer to include two passes for Adult Sailing with new membership is still in effect.

## COMMUNICATIONS

Wisconsin Marina Association is looking for volunteers to run for their Board of Directors.

## NEW BUSINESS

Cook distributed the new Communications Policy, which will guide the publication of RYC materials in a consistent, accurate and timely manner. It requires a review by two members of the Communications Committee prior to publication.

Victoria Harris of the Wisconsin Clean Marine program will speak at the next general meeting and distribute materials on Clean Boating Tips.

Five members of the Board will be attending the US Sailing Summit in Chicago the first weekend in April.

## GOOD OF THE CLUB

David Elsmo has been appointed head of the sailing program at UW-Madison (*Ranked #1 in the Fall 2010 MCSA season!*).

# RYC Calendar of Events — April

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<b>Breakfast Served</b> <span style="float: right;"><b>27</b></span> 8:00-12:00 <b>Lunch Served</b> 12:00-2:00  <b>March</b>	<b>CLUB CLOSED</b> <span style="float: right;"><b>28</b></span>	<b>CLUB CLOSED</b> <span style="float: right;"><b>29</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>30</b></span> <b>Lunch Served</b> 11:00-2:00	<b>Club Opens @ 4:00</b> <span style="float: right;"><b>31</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>1</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Dinner Served</b> 5:00-9:00	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>2</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Pier Work Party 8:30</b> <b>US Sailing Race Mgmt. Seminar 8:00-5:30</b>
<b>Breakfast Served</b> <span style="float: right;"><b>3</b></span> 8:00-12:00 <b>Lunch Served</b> 12:00-2:00	<b>CLUB CLOSED</b> <span style="float: right;"><b>4</b></span>	<b>CLUB CLOSED</b> <span style="float: right;"><b>5</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>6</b></span> <b>Lunch Served</b> 11:00-2:00	<b>Club Opens @ 4:00</b> <span style="float: right;"><b>7</b></span>  <b>New Member Meeting</b> 7:00 pm	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>8</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Dinner Served</b> 5:00-9:00	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>9</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Pier Work Party 8:30</b>
<b>Breakfast Served</b> <span style="float: right;"><b>10</b></span> 8:00-12:00 <b>Lunch Served</b> 12:00-2:00	<b>CLUB CLOSED</b> <span style="float: right;"><b>11</b></span>	<b>CLUB CLOSED</b> <span style="float: right;"><b>12</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>13</b></span> <b>Lunch Served</b> 11:00-2:00	<b>Club Opens @ 4:00</b> <span style="float: right;"><b>14</b></span>  <b>Board Meeting</b> 7:00 pm	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>15</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Dinner Served</b> 5:00-9:00	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>16</b></span> <b>Lunch Served</b> 11:00-2:00
<b>Breakfast Served</b> <span style="float: right;"><b>17</b></span> 8:00-12:00 <b>Lunch Served</b> 12:00-2:00	<b>CLUB CLOSED</b> <span style="float: right;"><b>18</b></span>	<b>CLUB CLOSED</b> <span style="float: right;"><b>19</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>20</b></span> <b>Lunch Served</b> 11:00-2:00	<b>Club Opens @ 4:00</b> <span style="float: right;"><b>21</b></span>  <b>General Membership Meeting</b> 7:30 pm	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>22</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Dinner Served</b> 5:00-9:00	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>23</b></span> <b>Lunch Served</b> 11:00-2:00
<b>EASTER BRUNCH</b> <span style="float: right;"><b>24</b></span> 9:00-1:00	<b>CLUB CLOSED</b> <span style="float: right;"><b>25</b></span>	<b>CLUB CLOSED</b> <span style="float: right;"><b>26</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>27</b></span> <b>Lunch Served</b> 11:00-2:00	<b>Club Opens @ 4:00</b> <span style="float: right;"><b>28</b></span>	<b>Club Opens @ 11:00</b> <span style="float: right;"><b>29</b></span> <b>Lunch Served</b> 11:00-2:00 <b>Dinner Served</b> 5:00-9:00	<b>LAUNCH DAY</b> <span style="float: right;"><b>30</b></span> Begins at 7:00 am <b>Lunch Served</b> 11:00-2:00

## Mark Your Calendar

### Upcoming Entertainment/Event Schedule

- Race Management Seminar.....April 2
- Pier Work Party..... April 2 & 9
- Easter Brunch.....April 24
- Launch Day.....April 30
- Adult Sailing School Orientation.....May 1
- Adult Classes Start.....May 3
- Yard and Dock Day.....May 7
- Mothers Day Brunch.....May 8
- Cruisers Breakfast.....May 15
- Opening Day Festivities.....May 21

**Get off the Couch  
and  
On the Water**

**Learn to Sail on  
Lake Michigan in  
RYC's Adult Sailing  
Course**

Tuesdays in May and  
June, 2011

Call (262) 634-8585 for  
information and  
reservations

Phone: 262-632-2724 800-637-2724  
 Fax: 262-633-4681


**SALES  
SERVICE**



**REPAIRS  
STORAGE**

**Tom Anderson** 811 Ontario Street, Racine WI. 53402  
 Owner E-mail: tom@westshoreinc.com

## YACHT INSURANCE



LOCAL SERVICE - LOCAL KNOWLEDGE

### D. J. McCARTHY & CO.

847-998-8440

## More St. Patrick's Day Fun



Just a few of the St. Patty's crew, serving up a smörgåsbord of Irish delights!

## Membership Update

Please welcome New Members Ray and Nancy Olson. They bought a Hunter and will be slipholders at RYC. Some of you may have met them at our St. Pat's Party. They are already working on their hours. From past experience I know it's the best way to meet other folks at the Club.

We had four interested people at our last New Member Night – I expect them to join soon. Please encourage interested people you know to join us on the 1st Thursday of each month, so that we can answer any questions they may have on membership.

– Pam Jobson, Membership



## Spring Cleaning Clothing Sale

### Racine Yacht Club Signature Hooded Sweatshirts

**\$25** regularly \$36

White, Pink, Charcoal Grey

**\$20**

Tri Mountain Fleece Turtleneck

Port Authority Puffy Vest

Micro Fleece Zip Front Jacket

**\$25**

Port Authority Tonal Pattern Shirt

Long Sleeve Pique Polo

Ladies Long Sleeve Tee

**\$29**

Men's Pebble Fleece Vest

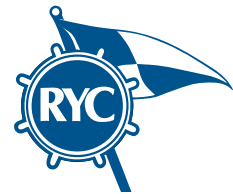
Men's Pebble Fleece ¼ Zip Pullover

Landway Cream Ladies Fleece Jacket \$35

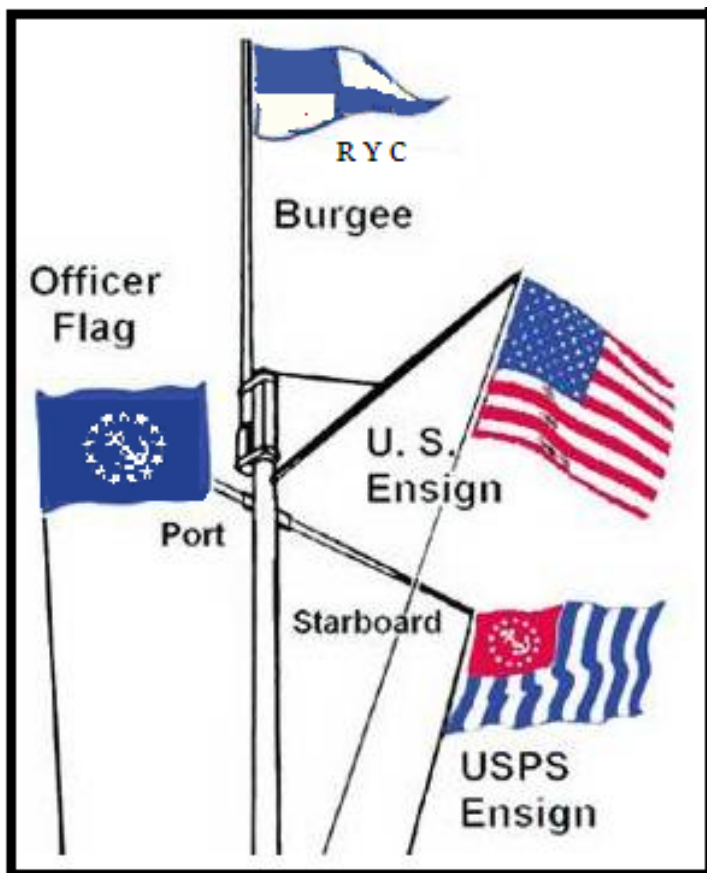
## US Sailing Race Management Seminar

**Saturday, April 2  
8:00am - 5:30pm**

This seminar is sponsored by the US SAILING Race Management Committee and the Racine Yacht Club. It is designed for people who have some race committee experience, but newcomers are also welcome. For registration information, click the seminar's link on the RYC website's home page.



## Flag Etiquette



**Gaff-rigged pole flying U. S. National Ensign.**

### Displaying Flags Ashore – Part 2

Depicted above is the type displayed at RYC – it does have a gaff and yard.

### Yardarm with Gaff\*

A common device for displaying flags ashore is a pole or mast with a yardarm and gaff\*. The yacht-club-type “mast” provides the greatest number of points for display – a minimum of four, more often six or eight – through use of multiple halyards at the yards. A mast should be installed as if it is the mast of a ship putting out to sea. That is, the gaff should point aft. Looking out to sea from shore the right yardarm would be to starboard. The same as you would be looking at the mast from the cockpit on a vessel.

The gaff of a yacht-club-type flagpole is the highest point of honor, as is the gaff of the gaff-rigged vessel it simulates.

The U. S. national ensign (50 stars) alone is flown there. Although another flag may appear higher (at the truck of the mast), no flag is flown above the national ensign on the same halyard. The U. S. national ensign should be displayed at the peak† of the gaff of a mast or pole having a gaff.

This is the place of honor. Fly all other flags to which the display is entitled from yardarm halyards. Fly flags from starboard to port or top to bottom in their order of dignity. The RYC burgee would be flown on the masthead of the pole with the national ensign at the gaff.

The ranking officer’s flag would be hoisted to the port yardarm. Ashore, the United States national ensign may be displayed at night only when illuminated. Any type of ensign should never be flown at night aboard a vessel even if it is illuminated.

The yacht ensign (13 stars) should never be flown in a shore display.

### \*gaff n.

1. a spar\*\* supporting the upper side of a four-sided fore-and-aft extending sail.

2. a spar, fixed at one end to a mast (on a vessel) or flag pole, for flying an ensign fixed to a halyard running through a block at the peak† of the gaff.

\*\*spar n. A mast, boom, yardarm used in a sailboat’s rigging.

†Peak n. the aft, outer end of the gaff.

*Next month: National Ensign vs. Yacht Ensign.*

*Courtesy of*

**D/Lt/C Bill F. Erdmann, SN, IN**

**Executive Officer of District 20**

**Member of the US Power Squadron,**

**National Flag & Etiquette Committee**

**Member of Racine Sail & Power Squadron**

Modified Drawing and Article Courtesy of *How to Fly Flags* – 2nd Edition

Reprinted by permission

Copyright 2010 United States Power Squadrons



Jan Guthrie Yacht Brokerage



**buy-a-boat.com**

**Selected Brokerage**

Call us for full details and photos

- 43' 1979 Gulfstar 43CC \$ 79,500
- 40' 1995 Catalina 400 \$ 129,000
- 40' 1999 Jeanneau SO \$ 129,000
- 39' 2001 Farr 395 \$ 198,500
- 38' 1983 ChrisCraft 381 \$ 59,900
- 37' 1988 Hunter Legend \$ **SOLD**
- 34' 1994 Pacific Seacraft \$ 139,500
- 33' 1974 Pearson \$ 12,900
- 33' 1976 Ranger (mint) \$ 19,900
- 32' 1990 Legacy Trawler \$ 84,000
- 30' 1988 Catalina 30 Tall \$ **SOLD**
- 30' 1979 Catalina 30 Tall \$ 17,000
- 30' 1977 North American \$ 9,500

**BOATS ARE SELLING**

Let Us Sell Your Boat For You. Or find the perfect new boat anywhere.

We *only* sell Experienced boats. Think of us as a real estate agent for your boat. No conflicts on what we sell to your buyer!!

**262-554-1370**  
 cell 847-338-8808  
[sales@buy-a-boat.com](mailto:sales@buy-a-boat.com)  
 Seeking a new listing

Let us help you sell your boat.



Our listings show each boat in amazing detail.

Take a

**LOOK!**  
 at this  
 business...

**networkspecialists**  
 Intelligent Technology Solutions

**Judy Cook**  
 Sales Manager

1616 Oakos Rd. Racine, WI 53406  
 (262) 886-9000 • Fax (262) 886-9201 • Cell (262) 995-4036  
[www.net-spec.net](http://www.net-spec.net) • [Judy@net-spec.net](mailto:Judy@net-spec.net)

Proud Member of the Regional Technology Organization (RTO)

**Live Your Dream**



**JEANNEAU**  
 The Difference is Clear



**NEW: 360 DOCKING**  
 Dock Your Boat With Total Confidence  
 Using Joystick Control!



Several NEW Jeanneaus On Display In Our Heated Showroom  
 Coming Soon: NEW Sun Odyssey 409 & Sun Odyssey 45DS with 360 Docking



**Valiant Yachts**  
 Serious Cruisers Choose Valiant

On Display & Ready for Spring Delivery  
**Valiant 42 CE**

**FULL SERVICE SALES OFFICE OPEN IN RACINE**

Stop by to see how "Captain Ed" can help you with all your boating needs



Ed Jirsa

811 Ontario Street, Racine, WI 53402  
 Email: [ejirsa@larsenmarine.com](mailto:ejirsa@larsenmarine.com) • Phone: (262) 498-2969 • [www.larsenmarine.com](http://www.larsenmarine.com)

**SELECTED BROKERAGE**

- 52' 2001 Tayana 52 – Like new, always freshwater. . . . . Reduced \$419,000
- 46' 2004 Westcoast 46 Trawler – Seaworthy, efficient hull form. . . \$419,900
- 43' 1987 Irwin 43 MKIII CC – Big staterooms . . . . . Reduced \$105,000
- 42' 2008 Valiant 42 CE – Loaded w/options . . . . . Call "Captain Ed"
- 42' 2003 Island Packet 420 – Pamper yourself . . . . . Reduced \$321,000
- 42' 1985 Beneteau First 42 – Cruise or Race. . . . . Reduced \$71,000
- 42' 2009 Jeanneau Sun Odyssey 42DS – Clearance . . . . . Call "Captain Ed"
- 42' 1976 Allied 42 XL-2 – Cruise anywhere in comfort . . . . . \$75,000
- 40' 1998 Catalina 400 – Trades welcome. . . . . \$139,800
- 40' 1986 Hunter Legend 40 – Comfort and performance. . . . . \$65,000
- 38" 1996 Grand Banks Eastbay 38 – Classy . . . . . Reduced \$179,500
- 38' 2001 Beneteau Oceanis 381 – New in-mast furling .Reduced \$118,500
- 35' 1998 Tartan 3500 – High quality, good looking, comfortable . \$127,500
- 35' 2003 Hunter 356 – Open, spacious interior. . . . . Reduced \$99,500
- 35' 1985 Ericson 35 MK III – Well cared for w/rebuilt engine . . . . \$41,000
- 35' 1974 Ericson E35 MK II – Solid, clean, affordable, starter boat \$21,500
- 35' 1977 Chris Craft Catalina 350 – Refit and rebuilt . . . . . Reduced \$21,500
- 34' 1995 J Boats J-105 – Trades welcome. . . . . Reduced \$79,900
- 32' 1982 Morgan 321 – Full enclosure, like new sails, loaded, only \$29,000
- 32' 1992 Performance Gemini 3200 – 3 stateroom catamaran. . . . \$48,500
- 32' 1978 Trojan F-32 – Extremely clean & well cared for . . . . . \$18,500
- 25' 1982 Bayfield 25 w/trailer – Always stored inside . . . . . \$17,495



When the Experience Counts

# Racine Riverside Marine

950 Erie St., Racine, WI 53402 262-636-8020 fax 262-636-8022

www.racineriverside.com e-mail: sales@racineriverside.com

Representing Hunter Marine and Mainship Trawlers

Hunter: 31, 33, 36, 38, 41, 41DS, 44, 44DS, 45CC, 46

Mainship: 34, 39, 40, 43, Pilot 30 and Pilot 34

## Riverside Marine Sales Listings

visit our website for our complete listing

March 30, 2011

CODES	SAIL	Year	Price	Model	Location
P=Power	50	2011	\$417,185	Hunter 50 CC	Racine, WI
S=Sail	45	2008	\$268,900	Hunter 45 CC	Racine, WI
C=Commercial	45	2007	\$249,900	Hunter 45 CC	Racine, WI
N=New	44	2008	\$236,900	Hunter 44DS	Racine, WI
U=Used	42	2003	\$205,000	Hunter 44 AC	Racine, WI
S=Single	41	2005	\$171,900	Hunter 41 AC	Racine, WI
T=Twin	41	2002	\$139,900	Hunter 410	Racine, WI
D=Diesel	41	2009	\$236,470	Hunter Deck Salon	Racine, WI
G=Gas/Petrol	40	2000	\$149,900	Beneau First 407	Racine, WI
W=Wood	40	1999	\$128,900	Jeanneau Sun Odyssey 40	Racine, WI
ST=Steel	39	2011	\$227,239	Hunter 39	WI, USA
AL=Aluminum	39	2011	\$239,813	Hunter 41 Deck Salon	Racine, WI
FG= fiberglass	37	2000	\$106,900	Hunter 380	Racine, WI
CP=Composite	36	1986	\$46,900	Catalina 36	Racine, WI
FC=FerroCement	36	2002	\$119,950	Hunter 356	Racine, WI
O=AOther/None	36	2011	\$169,926	Hunter 36	Racine, WI
	35	2011	\$179,900	Hunter e36	Racine, WI
	34	1985	\$22,500	Hunter 34	WI, USA
	34	1983	\$29,500	Hunter 34	Racine, WI
	33	2011	\$122,476	Hunter 33	Racine, WI
	33	2006	\$134,950	Hunter 33	Chicago, IL
	32	1981	\$24,900	C&C 32	Racine, WI
	32	1972	\$9,995	Ericson E-32	Racine, WI
	32	2002	\$69,000	Hunter 326	Chicago, IL
	30	1979	\$15,900	Catalina 30	Racine, WI
	29	1982	\$16,500	CAPITAL YACHTS Gulf 29	Racine, WI
	29	1974	\$13,495	Ericson 29	Racine, WI
	28	1994	\$39,800	Tartan Tiper	Racine, WI
	27	2011	\$71,360	Hunter 27	Racine, WI
	27	2008	\$64,900	Hunter 27	Racine, WI
	27	2011	\$54,951	Hunter 27 Edge	Racine, WI
	43	1995	\$239,000	Tiara 43 Convertible S...	Racine, WI
	40	1996	\$129,900	Sea Ray 400 Express Cr...	Racine, WI
	33	1985	\$29,995	Chris-Craft 336	Racine, WI
	31	2004	\$74,900	Maxum 310SE	Chicago, IL
	29	2008	\$99,507	Chaparral Signature 280	Racine, WI
	29	2001	\$97,500	Tiara 2900 Open	Racine, WI
	24	1995	\$14,275	Wellcraft Martique 2400	Racine, WI
	22	2004	\$24,900	SMOKERCRAFT Infinity 2240	Racine, WI
	21	2009	\$39,995	Yar-Craft 209 TFX	Racine, WI
	20	2005	\$29,995	Robalo 200R	Racine, WI
	14	2011	\$14,960	AB 14 VS Modular	Racine, WI
	14	2009	\$19,500	Walker Bay 430 Generation	Racine, WI
	12	2010	\$12,245	AB Inflatables 12 VS M...	Racine, WI
	12	2011	\$19,755	Walker Bay 360 Genera...	Racine, WI
	11	2011	\$3,594	AB Inflatables 10 Alum...	WI, USA
	11	2011	\$4,460	AB Inflatables Lammina...	Racine, WI
	11	2011	\$4,390	AB Inflatables Navigo ...	Racine, WI
	11	2011	\$11,900	Walker Bay Console Gen...	Racine, WI
	10	2011	\$4,290	Walker Bay Genesis 340FTD	Racine, WI
	10	2011	\$3,795	AB Inflatables Navigo ...	Racine, WI
	10	2011	\$9,995	Walker Bay Console Gen...	Racine, WI
	10	2010	\$2,995	Walker Bay Genesis Deluxe	Racine, WI
	9	2011	\$3,143	AB Inflatables Alumina...	Racine, WI
	9	2009	\$2,495	Achilles HB-280LK	Racine, WI
	9	2011	\$1,995	Walker Bay 9 Light	Racine, WI
	9	2010	\$1,895	Walker Bay Genesis Light	Racine, WI

### Yacht Brokerage

### AB & Achilles Inflatables

### Boat Slips

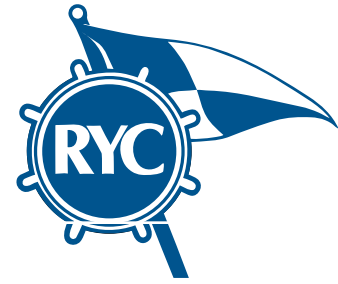
### Ship's Store

### Winter Storage

### Full Service Yacht Yard

### Nissan Outboard Motors

### Fiberglass & Gelcoat Work



## CONTRIBUTING STAFF

### Marsha Connet

Reef Point Editor

### RYC Members

Photos & Articles

### Paul Tobias

Layout/Production

### Judy Cook

Communications  
Coordinator and  
Contributing Writer

### Gregg Henning

RYC Webmaster

**Deadline for articles is the 20th of the month PRIOR to publication.**

We like to include photos of members' activities, so take your camera along next time you go to the Club, while you're racing or cruising - or even vacationing! Digital photos work best - just e-mail them. You can get your photos, news and event info to us by using the mailbox in RYC's office, or you can mail, fax or e-mail to:

Reef Point Editor One Barker Street

Racine, WI 53402 Fax (262) 634-8971

e-mail: ptobias@wi.rr.com

Please support our advertisers — they support us!

Advertise with your business card

only \$10/month

Contact Kim in the office, or e-mail Paul at ptobias@wi.rr.com

**JOHN J. KOKTOWSKI**  
BOAT SALES  
JOHNK@RACINERIVERSIDE.COM  
950 ERIE ST., RACINE, WI 53402  
PH 262.636.8020 FAX 262.636.8022  
c 262.909.7134  
WWW.RACINERIVERSIDE.COM

**FIRSTWEBER REALTORS**  
**Scott A. Monroe**  
Sales Associate

1100 N. Main Street  
Racine, WI 53402  
Direct: (262) 995-6104  
Office: (262) 637-9801  
Fax: (262) 637-9690  
Cell: (262) 994-1416  
Email: smonroe@firstweber.com  
www.firstweber.com

"World Award Winning"

**Boat Tailors**  
**Custom Canvas & Upholstery**

Dean Steger  
General Manager

2332 North Sylvania Ave. Sturtevant WI 53177  
262-835-9100 • Fax: 262-835-9102 • E-mail: rick@canvasforboats.com  
If anyone serves, he should do it with the strength God provides...1 Pet. 4:11 (over)